



Randal Phillips
Managing Partner, Mintz Group

Mr. Randal Phillips is a Partner and heads the Mintz Group's Beijing office and activities across Asia. Mr. Phillips spent 28 years with the Central Intelligence Agency's National Clandestine Service, most recently serving as the Chief CIA representative in China. He has extensive relationships with officials and business leaders throughout Asia, and previously served as Vice Chairman of the American Chamber of Commerce in China.

Mr. Phillips has deep expertise on issues relative to Asia, with particular emphasis on China. This includes an intimate knowledge of the full range of political, economic, trade, investment and security issues involving China, from a bilateral as well as a multilateral perspective. He has extensive experience unraveling a variety of complex matters involving finance, trade and fraud. Mr. Phillips holds a B.A. in diplomacy and foreign affairs from Miami University and a Masters of International Public Policy from the Johns Hopkins School of Advanced International Studies. He is fluent in Mandarin Chinese and Bahasa Indonesian.

Mr. Phillips has not testified before the Commission.

Questions for Panelist

1. Describe key trends in BRI projects to date. To what extent do BRI projects follow market rules and international standards?
2. What are the economic implications of BRI for the United States? What U.S. companies are currently involved in BRI projects, and what is the status of these projects? Do U.S. companies face a fair playing field in competing for BRI projects? What opportunities and risks do U.S. companies face?
3. How has BRI extended China's diplomatic reach and soft power? To what extent does China's growing influence affect or displace the U.S. role in countries hosting BRI projects?
4. China often employs economic coercion as an instrument of foreign policy (e.g., China's economic retaliation campaign against South Korea in response to the deployment of the THAAD missile defense system). Do BRI projects, or the BRI initiative more broadly, advance China's ability to "weaponize" its economy to influence and coerce other countries? What are the implications of this for regional and global stability and security? What are the implications for U.S. interests?
5. The Commission is mandated to make policy recommendations to Congress based on its hearings and other research. What are your recommendations for Congressional action related to the topic of your testimony?